



## Yes You Can - Sell It Residential - Application Form

The Sell It residential is a fully funded 2 day residential taking place in August and November 2019.

The residential will provide 44 women (22 at each residential) with the tools and motivation to create their own growth strategy. The residential is restricted to women who want to grow their business.

## Essential Criteria – you must meet one of the following criteria to apply for the residential

- 1. Trading at least 3 years
- 2. Employ 2+ staff
- 3. Turnover >£250,000

## Other criteria

- Desire to grow
- Participants must be over 18 years of age
- Participants must be the business owner
- 2 spaces are available for participants from each Council area for each residential (4 spaces in total)
- Other criteria may be added if there is a high level of applicants

Completion of the application form does not guarantee a place on the Sell It residential. All information provided in the application is confidential. Selection will be carried out by Women in Business.

Both residentials will take place in <u>Corick Country House</u>. The August residential will be delivered on Monday  $5^{th}$  and Tuesday  $6^{th}$  August. The November residential will be delivered on Monday  $4^{th}$  and Tuesday 5h November.

| Name   |  |
|--|--|
| Business Address Please note that your application will be based on the council area where your business is located. |  |
| City   |  |
| Postcode   |  |
| Telephone / Mobile   |  |
| E-mail address   |  |





| Website or Social media  |   |  |  |  |  |
|--|---|--|--|--|--|
| pages – please provide   |   |  |  |  |  |
| links  |   |  |  |  |  |
| Council area your business is located  |   |  |  |  |  |
| business is located  |   |  |  |  |  |
|  |   |  |  |  |  |
| Product(s) or Service  |   |  |  |  |  |
| . ,  |   |  |  |  |  |
|  |   |  |  |  |  |
| Number of years trading  |   |  |  |  |  |
|  |   |  |  |  |  |
| Total number of staff  |   |  |  |  |  |
|  |   |  |  |  |  |
|  | £100k -£200k 🗆  |  |  |  |  |
| Size of business by  | £200k-£300k   |  |  |  |  |
| turnover level   | £300k-£500K 🗆   |  |  |  |  |
| Vou may be asked to  | £500K+ □  |  |  |  |  |
| You may be asked to submit accounts to   |   |  |  |  |  |
| support your turnover  |   |  |  |  |  |
| опрото усы сыносон   |   |  |  |  |  |
|  |   |  |  |  |  |
|  |   |  |  |  |  |
| Please provide a detailed su   | ımmary of your current business – describe the product/s or service you |  |  |  |  |
| offer.   |   |  |  |  |  |
| (Max 200 words)  |   |  |  |  |  |
| (inax 200 irolas)  |   |  |  |  |  |
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|  |   |  |  |  |  |
| The following 3 questions m  | nay be scored if we are oversubscribed in any Council area. Please do   |  |  |  |  |
| not amend the layout of this form or exceed the word count as it may void your application.  |   |  |  |  |  |
|  |   |  |  |  |  |
| 1. Why do you want to participate on the Sell It 2 day residential? What do you hope to gain |   |  |  |  |  |
| from it?   |   |  |  |  |  |
| (Max 250 words)  |   |  |  |  |  |
|  |   |  |  |  |  |
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| (Max 200 words)                                 |                     |                 |                            |              |
|---|---------------------|-----------------|----------------------------|--------------|
|   |                     |                 |                            |              |
|   |                     |                 |                            |              |
|   |                     |                 |                            |              |
|   |                     |                 |                            |              |
|   |                     |                 |                            |              |
| 3. What are the main challen                    | nges and possible   | risks facing    | you in deve                | loping your  |
| product/service offering and i                  | n winning new busi  | ness?           |                            |              |
| (Max 250 words)                                 |                     |                 |                            |              |
|   |                     |                 |                            |              |
|   |                     |                 |                            |              |
|   |                     |                 |                            |              |
|   |                     |                 |                            |              |
|   |                     |                 |                            |              |
|   |                     |                 |                            |              |
| The programme timetable is scheduled            | below. Please indic | ate your availa | ability and any p          | reference if |
| you are available on both dates.                |                     |                 |                            |              |
|   | Availability        | Bro             | ference if appli           | cablo        |
|   | (please tick)       |                 | referice if appli<br>or 2) | Cable        |
| Residential 1                                   |                     | (10             | ,, _,                      |              |
| 5 <sup>th</sup> & 6 <sup>th</sup> August 2019   |                     |                 |                            |              |
| Residential 2                                   |                     |                 |                            |              |
| 4 <sup>th</sup> & 5 <sup>th</sup> November 2019 |                     |                 |                            |              |
|   |                     |                 |                            |              |
|   |                     |                 |                            |              |
| Where did you hear about the program            | nme?                |                 |                            |              |
|   |                     |                 |                            |              |
|   |                     |                 |                            |              |
|   |                     |                 |                            | 1            |
|   |                     |                 |                            |              |
|   |                     |                 |                            |              |
| Applicant Name/Signature:                       |                     |                 |                            |              |
| Applicant Name/Signature:                       |                     |                 |                            |              |
| Applicant Name/Signature:  Date of application: |                     |                 |                            |              |

By submitting this application, and if accepted onto this programme, you agree to fully participate in all aspects of the programme. Due to the cost per person we require 14 days advance notice if you are unable to attend in order that we may offer the place to another applicant.

Please submit your application to Women in Business at the email below. We will confirm receipt of

Please submit your application to Women in Business at the email below. We will confirm receipt of your application.

Women in Business – Head of Business – Lesley O'Hanlon

Telephone: 02895 216013

Email: YYC@womeninbusinessni.com





## Office Use Only:

| Date Received:                  |  |
|---------------------------------|--|
|                                 |  |
| Criteria 1 – Trading at least 3 |  |
| years                           |  |
| Criteria 2 – Employ 2+ staff    |  |
| Criteria 3 – Turnover >£250k    |  |
| Q1 Score                        |  |
| Q2 Score                        |  |
| Q3 Score                        |  |
| Total Score                     |  |